



Kentucky Center for Agriculture and Rural Development

## KCARD Connection

March 2016



### **Barr Farms: A Family Farm in Transition**

When Adam and Rae Barr decided to take the leap to transition their family farming operation to a sustainable and profitable family business, the young couple turned to the staff at the Kentucky Center for Agriculture and Rural Development for business development assistance.

“We had been farming for several years and depended on off-farm income for our family, but we knew we wanted to both be on the farm and needed to make changes in the operation to make the living we needed for our family,” explained Adam. “We knew we would need a strong business plan to pursue funding options for expansion and that is when we turned to KCARD.”

[\*Barr Farm the complete story.\*](#)

### **Three Steps to Be Prepared for the Grant Process!**

Are you thinking of applying for federal grants this year? If so, now is a great time to register for a DUNS and make sure your business is active at SAM.gov.

These registrations are necessary to apply for any federal grant programs. While filling out the information isn't terribly time consuming, you won't want to be waiting a few days for the computer system to generate your DUNS number with a grant deadline looming! To begin the registration process, we've included the 3 steps needed to complete.

[\*See the steps for registration.\*](#)

## KCARD Highlights

In February KCARD staff provided clients the following services:

- Provided business planning support to a value-added beef operation, several wineries, and a diversified family farm;
- Provided board training assistance to a farmers' market;
- Provided funding assistance to several beginning and experienced producers;
- Participated in Kentucky State University's Value-Added Producer Grant Writing Workshops in London, Hopkinsville, and Madison County; and,
- Attended Community Farm Alliance's Green Edge Field Trip in Athens, OH.

## Upcoming Events

**March 18:** [Kentucky Ag Development Board Meeting](#) in Frankfort, KY

**March 28 and 29:** [UK's MarketReady](#) in Lexington, KY

**April 1:** [KSU Value-Added Producer Grant Workshop](#) in Prestonsburg



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## KCARD Agribusiness Grant Facilitation Program

The Agribusiness Grant Facilitation Program is specifically designed to help Kentucky farmers and other agribusiness find, apply, & receive funding through grants and other available programs. For updates on funding opportunities available nationally and for Kentucky farmers and agribusiness, sign up for our [email list](#).

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